

Genica Solutions Limited has been successfully supporting our Clients for two years and as we move into our third year we would like to take this opportunity to show what we have been doing for our Clients and improving their business efficiency and aiding profitability with our flexible IT Support models.

Our Clients operate in a range of industry sectors; Plant Hire, Accountancy, Quantity Surveying, Manufacturing and Distribution.

Whether by recommendation or by proving our value for money offering we have maintained the ethos of Genica in providing IT Support either through our Monthly Fee or adhoc ReActive IT Support model that frees our Clients to get on with their core business.

Fixed Fee Client

Ashton Seals Limited

Ashton Seals Limited is an international supplier of quality O Rings, Bonded Seals, Gaskets, Oil Seals, VR Radial Lip Seals and other Quality Seals and Lubrication Products.



Turning over £5 million per annum Ashton Seals operate out of a modern office/supply facility at Cortonwood in the Dearne Valley; Ashton Seals Limited's IT infrastructure consists of 4 Servers, 50+ workstations and 6 mobile users.

Genica provides a dedicated, experienced and qualified in-house member of staff who looks after all day to day IT issues on Ashton Seal's Windows network, Email system, Database servers (Windows and Linux) and ERP system.

We have also recently upgraded their servers, network infrastructure and existing ERP system to accommodate their current capacity requirements and to stabilise existing systems to enable future business growth.

Genica is currently managing a project for Ashton Seals to find a replacement ERP system, the previous one being 12 years old and not able to match their plans for growth.

The Managing Director Mr Timothy Wills has commended Genica for the improvements in business efficiency that have already been made in the short time we have been working together.

"Also having a specialist on site to resolve issues speedily has been a great confidence boost to staff."

General Manager Mr Thornton stated that "the upgrade project to the latest version of their old ERP system was handled with great skill and the business never suffered a minute of downtime."



Fixed Fee Client

Banner Plant Limited

Banner Plant Limited is a regional supplier of construction accommodation, tools and equipment turning over in excess of £11 Million a year; with one major office, in Dronfield and Depots in Leeds, Bradford, Wakefield, Rotherham, Chesterfield and Derby. The IT infrastructure includes 6 servers and 60 workstations in the main office and depots.



Genica has embedded a member of our technical staff in the Dronfield office to provide an onsite help desk, Banner's staff now have a friendly knowledgeable person to deal with, this is seen as a great improvement over their previous offsite IT arrangements.

Genica has made significant progress in improving the core database services and depot communications links as well as improving the HP servers that run Banner Plant's trading software. Genica is also providing systems administration and report writing services for Banner's Accounting and Plant Hire systems as well as day to day IT support across the business.

Banner has regained confidence in the IT systems and is pleased with the IT Management services provided by Genica, all our suggested improvements are made together with a business case at regular monthly meetings.

Banner Plant Managing Director, Mr Giles Boot, has expressed complete satisfaction with the service and technical and practical IT advice that Genica is providing for his business.

"There have been noticeable improvements in the way the Hire software system performs both in the office and at our Depots. And the monthly IT Meetings are moving the business forward with regards to our IT as has not been the case in the past."

"The Accounts and Hire System Reports that Genica are writing for us as part of the service are giving us extra visibility in to our business that we were without under the previous IT Support model we had."

Genica Solutions Limited undertakes complete and partial network implementations, PC fault finding, rewiring of offices, hardware sales, software sales, asset inventory, database rewriting and many other services that have aided our Fixed Fee Clients in the improving their business efficiency.

We also serve many Clients that do not require the embedded approach so for those Clients we have our ReActive support model, this gives Clients access to the same high quality support and consultancy but we are not based on their site.

IT Support and Solutions that let you do the business

ReActive Support Clients

Ramskill Martin Limited: Quantity Surveyors based in Belper and Sheffield, Genica has been supporting them at their offices and at home. They have 15 staff at the 2 sites and we have been upgrading their IT infrastructure to meet their requirements for business expansion, they are currently planning to expand their IT infrastructure to a third office.

Polaris Apparel Limited: Cycle Clothing Manufacturers and importers based in Bolsover. Genica has been consolidating their disparate IT requirements. They are in the process of expanding into new offices. Genica will be involved in building the IT infrastructure, assisting the IT move and providing ongoing support.

M3 Changeparts Limited: A new company who uses computer controlled machine tools to manufacture replacement process line parts for the food and, bottling and canning industry. Genica has set up and now maintains their IT at their premises in Thorne.

Leger Holidays Limited: An international Holiday provider with a £20m+ annual turnover. Genica provides software consultancy to the business to assist with their disaster recovery processes.

Chris Edwards Accountants: Based in Barborough and Genica has been carrying adhoc services for the single server, 6 user infrastructure.

Team Fostering:, Sheffield Office - Genica has extended their network cabling.

Norrie Waite and Slater: A legal firm with three offices in Sheffield, Killamarsh and Rotherham and Genica provides adhoc services to this Client.

Advanced Composite Structures: A manufacturer of composite structures for the Automotive and Power Industries, based in Coningsby, Lincolnshire. Genica has carried out a full business assessment on their IT and will be implementing this major project shortly, followed up by adhoc IT Support.



Value for Money services

- Desktop Support
- Network Support
- IT Asset maintenance
- Hardware and Software upgrades
- Day to Day business based IT advice
- Database management
- Database redevelopment
- Report writing
- System monitoring



Summer 2007 se

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